Consolidated Financial Statements

Mood Media Corporation

For the year ended December 31, 2016

INDEPENDENT AUDITORS' REPORT

To the Shareholders of

Mood Media Corporation

We have audited the accompanying consolidated financial statements of **Mood Media Corporation**, which comprise the consolidated statements of financial position as at December 31, 2016 and 2015, and the consolidated statements of loss and comprehensive loss, cash flows and changes in equity for the years then ended, and a summary of significant accounting policies and other explanatory information.

Management's responsibility for the consolidated financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained in our audits is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of **Mood Media Corporation** as at December 31, 2016 and 2015, and its financial performance and its cash flows for the years then ended in accordance with International Financial Reporting Standards.

Toronto, Canada March 9, 2017 /s/ Ernst & Young LLP Chartered Professional Accountants Licensed Public Accountants

Mood Media Corporation CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

As at December 31, 2016 and December 31, 2015

In thousands of US dollars unless otherwise stated

	Notes	2016	2015
ASSETS			
Current assets			
Cash	18, 23	\$16,978	\$17,326
Restricted cash	-, -	817	817
Trade and other receivables, net	18	84,781	94,063
Income taxes recoverable		127	682
Inventory	11	22,040	25,749
Prepayments and other assets		13,253	11,738
Deferred costs		8,949	8,706
Total current assets		146,945	159,081
Non-current assets		•	•
Deferred costs		7,898	8,958
Property and equipment, net	12	42,096	47,812
Other assets		596	839
Intangible assets	13	187,287	223,847
Goodwill	14	208,851	213,979
Total assets		593,673	654,516
LIABILITIES AND EQUITY			
Current liabilities			
Trade and other payables	18	96,340	100,320
Income taxes payable		887	1,305
Deferred revenue		16,928	16,106
Other financial liabilities	17	4,729	6,848
Current portion of long-term debt	16	8,350	8,350
Total current liabilities		127,234	132,929
Non-current liabilities			
Deferred revenue		5,890	5,998
Deferred tax liabilities	19	22,784	23,682
Other financial liabilities	17	1,915	3,083
Long-term debt	16	610,982	612,310
Total liabilities		768,805	778,002
Equity			
Share capital	21	328,807	328,807
Contributed surplus		40,811	40,333
Foreign exchange translation reserve		12,383	6,765
Deficit		(557,426)	(499,640)
Equity attributable to owners of the parent	23	(175,425)	(123,735)
Non-controlling interests		293	249
Total equity		(175,132)	(123,486)
Total liabilities and equity		\$593,673	\$654,516
Commitments and contingencies	22		

 $\label{the consolidated financial statements} The\ accompanying\ notes\ form\ part\ of\ the\ consolidated\ financial\ statements$

On behalf of the Board of Directors:

Steve Richards CEO, President and Director Harvey Solursh
Director and Audit Committee Chairman

Mood Media Corporation CONSOLIDATED STATEMENTS OF LOSS AND COMPREHENSIVE LOSS

For the years ended December 31, 2016 and December 31, 2015

In thousands of US dollars except per share information and weighted average number of shares

	Notes	2016	2015
Revenue	5	\$465,274	\$475,116
Expenses			
Cost of sales		222,396	229,946
Operating expenses		149,685	146,783
Depreciation and amortization		63,585	66,648
Impairment of goodwill	14, 15	3,575	25,000
Share-based compensation		478	1,264
Other expenses	6	12,429	10,305
Foreign exchange loss on financing transactions	18	10,975	20,356
Finance costs, net	7	57,774	57,216
Loss for the year before income taxes		(55,623)	(82,402)
Income tax charge (recovery)	9	2,058	(2,439)
Loss for the year		(57,681)	(79,963)
·			
Loss attributable to:			
Owners of the parent		(57,786)	(80,022)
Non-controlling interests		105	59
		\$(57,681)	\$(79,963)
Loss per share attributable to shareholders			
Basic and diluted	10	\$(0.31)	\$(0.44)
Weighted average number of shares outstanding – basic and dilute		۶(۵.51) 184,535	182,286
weighted average number of shares outstanding – basic and under	tu	164,333	102,200
Loss for the year		\$(57,681)	\$(79,963)
Name that were be unaloned a charge which the the last for			
Items that may be reclassified subsequently to the loss for			
the year:			
Exchange gain on translation of foreign operations		5,618	4,501
Other comprehensive income for the year, net of tax		5,618	4,501
Total comprehensive loss for the year, net of tax		(52,063)	(75,462)
Comprehensive loss attributable to:			
Owners of the parent		(52,168)	(75,521)
Non-controlling interests		105	59

The accompanying notes form part of the consolidated financial statements

Mood Media Corporation CONSOLIDATED STATEMENTS OF CASH FLOWS

For the years ended December 31, 2016 and December 31, 2015

In thousands of US dollars unless otherwise stated

	Notes	2016	2015
Operating activities			
Loss for the year before income taxes		\$(55,623)	\$(82,402)
Reconciling adjustments			
Depreciation and amortization		63,585	66,648
Impairment of goodwill	14, 15	3,575	25,000
Gain on disposal of property and equipment		(2)	(1,656)
Share-based compensation		478	1,264
Shares issued in lieu of severance or consideration		-	1,123
Foreign exchange loss on financing transactions		10,975	20,356
Finance costs, net	7	57,774	57,216
Loss on disposal of asset sales	6	3,708	764
Working capital adjustments			
Decrease in trade and other receivables		8,455	330
Decrease in inventory		2,033	4,642
Decrease in trade and other payables		(6,692)	(7,253)
Increase (decrease) in deferred revenue		611	(343)
		88,877	85,689
Income taxes (paid) credited		(1,800)	3
Interest received		27	160
Net cash flows from operating activities		87,104	85,852
Investing activities			
Purchase of property, equipment and intangible assets		(27,580)	(39,091)
Proceeds from disposal of asset sales		741	2,877
Proceeds from disposal of property, equipment and other assets		189	1,813
Net cash flows used in investing activities		(26,650)	(34,401)
		(==,===,	(0.1,102)
Financing activities			
Repayment of borrowings	16	(2,350)	(34,168)
Proceeds from 2014 Revolving Credit Facilities		-	6,000
Proceeds from MMG Notes	16	-	31,552
Financing costs paid	16	(2,033)	(5,668)
Finance lease payments		(1,080)	(956)
Interest paid		(55,241)	(55,718)
Dividends paid to non-controlling interests		(85)	(50)
Dividends received from associates		329	-
Settlement of forward contracts		(12)	395
Net cash flows used in financing activities		(60,472)	(58,613)
Net decrease in cash		(18)	(7,162)
Net foreign exchange loss on cash balances		(330)	(1,085)
Cash at beginning of year		17,326	25,573
Cash at end of year		\$16,978	\$17,326

The accompanying notes form part of the consolidated financial statements

Mood Media Corporation CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

For the years ended December 31, 2016 and December 31, 2015

In thousands of US dollars unless otherwise stated

				Foreign				
				Exchange			Non-	
		Share	Contributed	Translation			Controlling	Total
	Notes	Capital	Surplus	Reserve	Deficit	Total	Interests	Equity
As at January 1, 2016		\$328,807	\$40,333	\$6,765	\$(499,640)	\$(123,735)	\$249	\$(123,486)
(Loss) income for the year		-	-	-	(57,786)	(57,786)	105	(57,681)
Gain on translation of foreign operations		-	-	5,618	-	5,618	-	5,618
Total comprehensive income (loss)		-	-	5,618	(57,786)	(52,168)	105	(52,063)
Share-based compensation		-	478	-	-	478	-	478
Dividends to non-controlling interests		-	-	-	-	-	(62)	(62)
Contributed share capital		-	-	-	-	-	1	1
As at December 31, 2016		\$328,807	\$40,811	\$12,383	\$(557,426)	\$(175,425)	\$293	\$(175,132)

		Share	Contributed	Foreign Exchange Translation			Non- Controlling	Total
	Notes	Capital	Surplus	Reserve	Deficit	Total	Interests	Equity
As at January 1, 2015		\$326,956	\$34,373	\$2,264	\$(419,618)	\$(56,025)	\$230	\$(55,795)
(Loss) income for the year		-	-	-	(80,022)	(80,022)	59	(79,963)
Gain on translation of foreign operations		-	-	4,501	-	4,501	-	4,501
Total comprehensive income (loss)		-	-	4,501	(80,022)	(75,521)	59	(75,462)
Share-based compensation		-	1,264	-	-	1,264	-	1,264
Dividends to non-controlling interests		-	-	-	-	-	(40)	(40)
Issuance of share capital	21	1,851	-	-	-	1,851	-	1,851
Exercise of share options	16	-	4,696	-	-	4,696	-	4,696
As at December 31, 2015	•	\$328,807	\$40,333	\$6,765	\$(499,640)	\$(123,735)	\$249	\$(123,486)

The accompanying notes form part of the consolidated financial statements

In thousands of US dollars unless otherwise stated

1. Corporate information

Mood Media Corporation ("Mood Media" or the "Company") is a publicly traded company on the Toronto Stock Exchange and is domiciled and incorporated in Canada. The Company's registered office is located at 199 Bay Street, Toronto, Ontario, Canada.

The Company provides in-store audio, visual, mobile, voice, drive thru, commercial TV, social and scent marketing solutions to a range of businesses globally, including specialist retailers, department stores, supermarkets, financial institutions and fitness clubs, as well as hotels, car dealerships and restaurants. Proprietary technology and software are used to deploy music from a compiled music library to client sites. This library comes from a diverse network of producers including major labels and independent and emerging artists.

2. Statement of compliance

These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB"). The policies set out below have been consistently applied to all the periods presented. All amounts are expressed in US dollars (unless otherwise specified) rounded to the nearest thousand. These consolidated financial statements of the Company were approved by the Board of Directors and authorized for issue on March 9, 2017.

3. Summary of estimates, judgments and assumptions

The preparation of the Company's consolidated financial statements requires management to make estimates, judgments and assumptions that affect the reported amounts of assets, liabilities, revenue, expenses and the disclosure of contingent assets and liabilities at the date of the consolidated financial statements. However, uncertainty about these estimates, judgments and assumptions could result in outcomes that require a material adjustment to the carrying amount of the asset or liability affected in future periods.

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are described below. The Company based its assumptions and estimates on parameters available when the consolidated financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market changes or circumstances arising beyond the control of the Company. Such changes will be reflected in the assumptions when they occur.

In thousands of US dollars unless otherwise stated

3. Summary of estimates, judgments and assumptions (continued)

Goodwill and indefinite-lived intangible assets

The Company performs asset impairment assessments for indefinite-lived intangible assets and goodwill on an annual basis or on a more frequent basis when circumstances indicate impairment may have occurred. Under IFRS, the Company originally selected October 1 as the date when it performs its annual impairment analysis. In 2016, the Company decided to change its annual impairment analysis date from October 1 to December 31 to better align the annual impairment test date with the Company's annual budgeting process. As such, the Company performed its impairment analysis on October 1 and December 31 for the change in policy.

Goodwill is allocated to a cash generating unit ("CGU") or group of CGUs for the purposes of impairment testing based on the level at which senior management monitors it, which is not larger than an operating segment. The testing for impairment of either an intangible asset or goodwill is to compare the recoverable amount of the asset, CGU or group of CGUs to the carrying amount. The recoverable amount is determined for an individual asset, unless the asset does not generate cash flows that are largely independent of those from other assets, in which case the asset is assessed as part of the CGU or group of CGUs to which it belongs. The recoverable amount calculations use a discounted cash flow model derived from a five-year forecast. The recoverable amount is sensitive to the discount rate used for the model as well as the expected future cash flows and the growth rate used for extrapolation purposes. The key assumptions used to determine the recoverable amount for the different CGUs or groups of CGUs are disclosed and further explained in note 15.

Impairment of long-lived assets

Long-lived assets primarily include property and equipment and intangible assets. An impairment loss is recognized when the carrying value of the CGU, which is defined as the smallest identifiable group of assets that generates cash flows that are largely independent of the cash flows from other assets or groups, exceeds the CGU's recoverable amount, which is determined using a discounted cash flow method. The Company tests the recoverability of its long-lived assets when events or circumstances indicate that the carrying values may not be recoverable. While the Company believes that no impairment is required, management must make certain estimates regarding the Company's cash flow projections that include assumptions about growth rates and other future events. Changes in certain assumptions could result in an impairment loss being charged in future periods.

In thousands of US dollars unless otherwise stated

3. Summary of estimates, judgments and assumptions (continued)

Property and equipment

The Company has estimated the useful lives of the components of all of its property and equipment based on past experience and expected useful life, and is depreciating these assets over their estimated useful lives. Management assesses these estimates at least at each financial year-end and, if there is a significant change in the expected pattern of consumption of the future economic benefits embodied in the asset, the useful life is changed to reflect the changed pattern. Such a change is accounted for as a change in an accounting estimate in accordance with IAS 8, Accounting Policies, Changes in Accounting Estimates and Errors. Rental equipment installed at customer premises includes costs directly attributable to the installation process. Judgment is required in determining which costs are considered directly attributable to the installation process and the percentage capitalized is estimated based on work order hours for the year.

Fair value of share-based compensation

The Company measures the cost of equity-settled transactions with employees by reference to the fair value of the equity instruments at the date on which they are granted. Estimating fair value for share-based compensation transactions requires determining the most appropriate valuation model, which is dependent on the terms and conditions of the grant. This estimate also requires determining the most appropriate inputs to the valuation model including the expected life of the share option, volatility, dividend yield and forfeiture rates and making assumptions about them. The assumptions and models used for estimating fair value for share-based compensation transactions are disclosed in note 20.

Fair value of financial instruments

When the fair value of financial assets and financial liabilities recorded in the consolidated statements of financial position cannot be derived from active markets, the fair value is determined using valuation techniques including the discounted cash flow model. The inputs to these models are taken from observable markets where possible. Where this is not feasible, a degree of judgment is required in establishing fair values. The judgments include consideration of inputs such as liquidity risk, credit risk and volatility. Changes in assumptions about these factors could affect the reported fair value of financial instruments.

Contingencies

Contingencies, by their nature, are subject to measurement uncertainty as the financial impact will only be confirmed by the outcome of a future event. The assessment of contingencies involves a significant amount of judgment including assessing whether a present obligation exists and providing a reliable estimate of the amount of cash outflow required in settling the obligation. The uncertainty involved with the timing and amount at which a contingency will be settled may have a material impact on the consolidated financial statements of future periods to the extent that the amount provided for differs from the actual outcome.

In thousands of US dollars unless otherwise stated

3. Summary of estimates, judgments and assumptions (continued)

Fair value measurement of contingent consideration liability

Contingent consideration resulting from business combinations is valued at fair value at the acquisition date as part of the business combination. When the contingent consideration is considered a financial liability, it is subsequently remeasured to fair value at each reporting date. The determination of the fair value is based on discounted cash flows. The key assumptions take into consideration the probability of meeting each performance target and the discount factor. Throughout the year, the Company updated the assumptions on the contingent consideration payable to the former owners of Technomedia as described in note 17.

Inventory obsolescence

The Company's obsolescence provision is determined at each reporting period and the changes recorded in the consolidated statements of loss and comprehensive loss. This calculation requires the use of estimates and forecasts of future sales. Qualitative factors including market presence and trends, strength of customer relationships, as well as other factors are considered when making assumptions with regard to recoverability. A change in any of the significant assumptions or estimates used could result in a material change to the provision.

Income taxes

Tax regulations and legislation and the interpretations thereof in the various jurisdictions in which the Company operates are subject to change. As such, income taxes are subject to measurement uncertainty. Deferred tax assets are recognized to the extent that it is probable that the deductible temporary differences or tax losses will be recoverable in future periods. The recoverability assessment involves a significant amount of estimation including an evaluation of when the temporary differences will reverse, an analysis of the amount of future taxable earnings and the application of tax laws. To the extent that the assumptions used in the recoverability assessment change, there may be a significant impact on the consolidated financial statements of future periods.

4. Summary of significant accounting policies

Basis of measurement and principles of consolidation

The consolidated financial statements include the accounts of the Company and its subsidiaries after the elimination of intercompany balances and transactions. Investments in entities over which the Company exercises significant influence are accounted for using the equity method. The results of operations of subsidiaries acquired during the year are included from their respective dates of acquisition. Non-controlling interests represent the portion of net earnings and net assets that are not held by the Company and are presented separately in the consolidated statements of loss and comprehensive loss and within equity in the consolidated statements of financial position.

In thousands of US dollars unless otherwise stated

4. Summary of significant accounting policies (continued)

Basis of measurement and principles of consolidation (continued)

These consolidated financial statements were prepared on a going concern basis under the historical cost method except for certain financial assets and liabilities that are measured at fair value. Management assesses the Company's ability to continue as a going concern at each reporting date, using quantitative and qualitative information available.

Foreign currency translation

The consolidated financial statements are presented in US dollars, which is the Company's functional currency. Each subsidiary consolidated by the Company determines its own functional currency based on the primary economic environment in which the subsidiary operates.

Transactions in foreign currencies are initially recorded by subsidiaries in their respective functional currency on the date of the transaction. Monetary assets and liabilities denominated in a foreign currency are translated at the exchange rate in effect at the date of the consolidated financial statements. Non-monetary assets and liabilities are translated at their historical exchange rates. Revenue and expense items are translated at average exchange rates prevailing during the year. Gains and losses resulting from foreign currency transactions are recorded in the consolidated statements of loss and comprehensive loss.

Assets and liabilities of subsidiaries with functional currencies other than the US dollar are translated at the exchange rate in effect at the date of the consolidated financial statements. Revenue and expense items are translated at average exchange rates prevailing during the year. Exchange gains or losses arising from the translation of these subsidiaries are included as part of other comprehensive income (loss).

Cash and restricted cash

Cash includes cash on hand and balances with banks. Restricted cash is used to collateralize outstanding letters of credit, which serve as collateral for various bonds ranging from performance bonds to wage bonds.

Trade receivables

Trade receivables are carried at amounts due, net of a provision for amounts estimated to be uncollectible.

Inventory

Inventory is valued at the lower of cost and net realizable value. Finished goods and components are valued at weighted average cost. Provisions are made for slow moving and obsolete inventory. Reversals of previous write-downs to net realizable value are required when there is a subsequent increase in the value of the inventory.

In thousands of US dollars unless otherwise stated

4. Summary of significant accounting policies (continued)

Property and equipment

Property and equipment are stated at cost less accumulated depreciation. Depreciation is computed using the straight-line method over the remaining estimated useful lives of the assets as outlined below:

	-
Furniture, fittings and leasehold improvements	2 – 5 years
Rental equipment	3 – 5 years
Computer and other equipment	1 – 3 years
Vehicles	3 years

Leasehold improvements are amortized on a straight-line basis over the remaining terms of the leases. Depreciation only commences once the asset is in use.

The useful lives, method of depreciation and the assets' residual values are reviewed at least annually and the depreciation charge is adjusted prospectively, if appropriate.

Intangible assets

Intangible assets are assets acquired that lack physical substance and that meet the specified criteria for recognition apart from goodwill. Intangible assets acquired mainly consist of brands, customer relationships, music library and technology platforms and software. Intangible assets are amortized on a straight-line basis as outlined below:

Customer relationships	5 – 15 years
Music library	5 – 10 years
Technology platforms and software	3 – 10 years
Brands	5 years – Indefinite

Residual values and useful lives are reviewed at least annually and are adjusted, if appropriate.

Goodwill

Goodwill represents the excess of the cost of an acquisition over the fair value of the Company's share of the net identifiable assets of the acquired business at the date of acquisition. If this consideration is lower than the fair value of the net assets acquired, the difference is recognized in the consolidated statements of loss and comprehensive loss. After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Company's CGUs or group of CGUs that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units. The group of CGUs to which goodwill is allocated is not larger than the level at which management monitors goodwill or the Company's operating segments.

In thousands of US dollars unless otherwise stated

4. Summary of significant accounting policies (continued)

Goodwill (continued)

Where goodwill forms part of a CGU and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in this circumstance is measured based on the relative fair value of the operation disposed of and the portion of the CGU retained.

Provisions

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Where the Company expects some or all of a provision to be reimbursed, the reimbursement is recognized as a separate asset, but only when the reimbursement is virtually certain. The expense relating to any provision is presented in the consolidated statements of loss and comprehensive loss, net of any reimbursement.

Deferred revenue and deferred costs

The Company may invoice certain subscribers in advance for contracted music services. Amounts received in advance of the service period are deferred and recognized as revenue in the period services are provided. The Company recognizes revenue and related cost of goods sold from proprietary equipment sales over the life of the related contract.

Customer acquisition costs

The Company incurs direct and incremental sales commissions in connection with acquiring new customers. As the Company obtains recurring contracts from new customers, the sales commissions are capitalized as part of deferred costs and amortized as a component of operating expenses over the term of the related contract. If a contract is terminated early, any remaining deferred sales commissions are expensed to reflect the termination of the customer contract.

Company as a lessee

Finance leases that transfer to the Company substantially all the risks and benefits incidental to ownership of the leased item are capitalized at the commencement of the lease at the fair value of the leased asset or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between finance charges and reduction of the lease liability to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are recognized in finance costs, net in the consolidated statements of loss and comprehensive loss. A leased asset is depreciated over the useful life of the asset. However, if there is no reasonable certainty that the Company will obtain ownership by the end of the lease term, the asset is depreciated over the shorter of the estimated useful life of the asset and the lease term.

In thousands of US dollars unless otherwise stated

4. Summary of significant accounting policies (continued)

Company as a lessee (continued)

Operating lease payments are recognized as an operating expense in the consolidated statements of loss and comprehensive loss on a straight-line basis over the lease term.

Financial assets and financial liabilities

The Company classifies its financial assets and liabilities into the following categories:

- Financial assets and financial liabilities at fair value through profit or loss;
- · Loans and receivables; and
- Other financial assets and other financial liabilities.

The Company has not classified any financial instruments as available for sale. Appropriate classification of financial assets and financial liabilities is determined at the time of initial recognition or when reclassified on the consolidated statements of financial position. Financial instruments classified at fair value through profit or loss are recognized on the trade date, which is the date that the Company commits to purchase or sell the asset or liability.

i) Financial assets and financial liabilities at fair value through profit or loss

The Company classifies certain financial assets and financial liabilities as either held for trading or designated at fair value through profit or loss. Assets and liabilities in this category include derivative financial instruments entered into by the Company that are not designated as hedging instruments in hedge relationships and warrants. Financial assets and financial liabilities designated at fair value through profit or loss are carried at fair value. Related realized and unrealized gains and losses are included in the consolidated statements of loss and comprehensive loss.

ii) Loans and receivables

Loans and receivables include originated and purchased non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Assets in this category include trade receivables and are classified as current assets on the consolidated statements of financial position.

Loans and receivables are initially recognized at fair value plus transaction costs. They are subsequently measured at amortized cost using the effective interest rate method less any impairment. Receivables are reduced by provisions for estimated bad debts.

In thousands of US dollars unless otherwise stated

4. Summary of significant accounting policies (continued)

Financial assets and financial liabilities (continued)

iii) Other financial liabilities

Other financial liabilities include trade and other payables and long-term debt instruments and are measured at amortized cost using the effective interest rate method. Long-term debt instruments are initially measured at fair value, which is the consideration received, net of transaction costs incurred. Transaction costs related to the long-term debt instruments are netted against the carrying value of the instruments and amortized using the effective interest rate method.

Determination of fair value

The Company categorizes its fair value measurements according to a three-level hierarchy. The hierarchy prioritizes the inputs used by the Company's valuation techniques. A level is assigned to each fair value measurement based on the lowest level input significant to the fair value measurement in its entirety. The three levels of the fair value hierarchy are defined as follows:

Level 1 - Unadjusted quoted prices at the measurement date for identical assets or liabilities in active markets.

Level 2 - Observable inputs other than quoted prices included in Level 1, such as quoted prices for similar assets and liabilities in active markets; quoted prices for identical or similar assets and liabilities in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3 - Significant unobservable inputs that are supported by little or no market activity.

Derivatives and hedges

Derivative instruments are recorded in the consolidated statements of financial position at fair value unless exempted from derivative treatment as a normal purchase and sale. Changes in the fair value are recorded in the consolidated statements of loss (within the consolidated statements of loss and comprehensive loss) unless cash flow hedge accounting is used, in which case changes in fair value are recorded in the consolidated statements of comprehensive loss (within the consolidated statements of loss and comprehensive loss).

Revenue recognition

Revenue is derived from recurring revenue, equipment revenue, installation and services revenue and from other revenue. Recurring revenue primarily relates to the provision of music and visual content, messaging and rental of proprietary equipment. Equipment revenue includes the sale of proprietary and non-proprietary equipment. Installation and services revenue includes maintenance and installation services. Other revenue is consists mainly of royalty income earned from the music libraries that are owned by the Company and advertising and related creative services.

In thousands of US dollars unless otherwise stated

4. Summary of significant accounting policies (continued)

Revenue recognition (continued)

Revenue is recognized when persuasive evidence of an arrangement exists, prices are fixed or determinable, collectability is reasonably assured and services have been rendered. Revenue from music and messaging services is recognized during the period that the service is provided based on the contract terms. As part of its arrangements for in-store media, the Company provides customers with a proprietary media player that is integral and essential to the related services. This equipment may be sold or leased to customers. Revenue and related costs from proprietary equipment sales is deferred and recognized over the contract term. Revenue for equipment sales of non-proprietary equipment is recognized upon installation. Contracts are typically for a multi-year, non-cancellable period. Royalty income is recognized on an accrual basis when collection is reasonably assured.

Revenue for long-term media solution projects is recognized using the percentage of completion method. Percentage of completion is normally measured by reference to costs incurred to date as a percentage of total estimated cost for each contract. Periodically, amounts are received from customers in advance of the associated contract work being performed. These amounts are recorded on the consolidated statements of financial position as deferred revenue. Any foreseeable losses on such projects are recognized immediately in profit or loss as identified.

Share-based compensation

The Company accounts for share-based awards and Deferred Share Units ("DSU") that require the Company to measure and recognize compensation expense for all share-based compensation awards made to employees, consultants and directors based on estimated fair values. The fair value of share-based compensation and DSUs is determined using the Black-Scholes option pricing model, which is affected by the Company's share price as well as assumptions regarding a number of variables on the date of grant.

A forfeiture rate is incorporated into the Company's assumptions. Forfeitures are estimated at the time of grant and are based on historical experience. To the extent that the actual forfeiture rate is different from the Company's estimate, share-based and DSU compensation related to these awards will be different from the Company's expectation and forfeiture rates for subsequent periods are revised.

Employee share-based compensation is expensed using the straight-line method for each individual tranche over the vesting period. The offsetting entry to the share-based compensation expense is an increase to contributed surplus. Where applicable, non-employee share-based compensation is measured at the earlier of completion of performance, when a performance commitment is reached or when the options have vested. Non-employee share-based compensation is expensed in the same manner and in the same period as if the Company had paid cash for the services.

In thousands of US dollars unless otherwise stated

4. Summary of significant accounting policies (continued)

Share-based compensation (continued)

Employee DSU compensation is expensed using the straight line method for each individual tranche over the vesting period. Non-employee DSU compensation is expensed immediately. In accordance with the DSU plan, for participants where the Company retains discretion on whether payment is made in cash or shares, the fair value of their compensation is recognized in share-based compensation and the offsetting entry is an increase to contributed surplus. For participants of the DSU plan that have the election of redeeming their DSUs for shares or cash, the fair value of their compensation is recorded as an operating expense with the offsetting entry as an increase to liability within other payables and at each reporting period changes in the fair value of their grant are recognized through operating expense until the liability is redeemed.

Earnings (loss) per share

Earnings (loss) per share amounts are calculated by dividing the net earnings (loss) for the year attributable to common shareholders of the Company by the weighted average number of common shares outstanding during the year. Diluted earnings (loss) per share amounts are calculated by dividing the net earnings (loss) attributable to common shareholders of the Company by the weighted average number of common shares outstanding during the year, plus the weighted average number of common shares that would be issued on conversion of all the dilutive potential common shares into common shares.

Impairment of non-financial assets

Assets that have an indefinite useful life (such as goodwill) are not subject to amortization and are tested annually for impairment or more frequently when conditions indicating impairment exist. Assets that are subject to amortization are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. For the purposes of assessing impairment, assets are grouped at the lowest level for which there are separately identifiable cash flows (CGUs). An impairment loss is recognized for the amount by which the asset or CGU's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's or CGU's fair value less costs to sell and value in use. Value in use is determined by discounting estimated future cash flows using a pre-tax discount rate that reflects the current market assessment of the time value of money and the specific risks of the asset.

In determining fair value less costs to sell, recent market transactions are taken into account, if available. If no such transactions can be identified, an appropriate valuation model is to be used. The recoverable amount of assets that do not generate independent cash flows is determined based on the CGU to which the asset belongs.

The Company bases its impairment calculation on detailed budgets, forecast calculations, quoted market prices or other valuation techniques, or a combination thereof, necessitating management to make subjective judgments and assumptions. An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses, for assets other than goodwill, may no longer exist or may have decreased.

In thousands of US dollars unless otherwise stated

4. Summary of significant accounting policies (continued)

Impairment of non-financial assets (continued)

Goodwill is tested at the CGU or a group of CGUs level based on the level at which management monitors it, which is not larger than an operating segment. Impairment losses relating to goodwill cannot be reversed in future periods.

The Company assesses at each reporting date whether there is any objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if there is objective evidence of impairment as a result of one or more events that have occurred after the initial recognition of the asset (an incurred "loss event") and that loss event has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated.

Taxation

Current income tax assets and liabilities in the consolidated financial statements are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at the reporting date in the countries where the Company operates and generates taxable income.

Current income tax relating to items recognized directly in equity is recognized in other comprehensive income and not in the consolidated statements of income (loss). Management periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate.

Deferred income tax is provided using the liability method on temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences, except:

- Where the deferred tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.
- In respect of taxable temporary differences associated with investments in subsidiaries and associates and interests in joint ventures, where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognized for all deductible temporary differences and carryforward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profit will be available against, which the deductible temporary differences and the carryforward of unused tax credits and unused tax losses can be utilized, except where the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.

In thousands of US dollars unless otherwise stated

4. Summary of significant accounting policies (continued)

Taxation (continued)

In respect of deductible temporary differences associated with investments in subsidiaries and associates, and interests in joint ventures, deferred tax assets are recognized only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilized.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized. Unrecognized deferred tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable profits will allow the deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the asset is realized or the liability is settled based on tax rates and tax laws that have been enacted or substantively enacted at the reporting date.

Deferred tax relating to items recognized outside profit or loss is recognized in correlation to the underlying transaction either in other comprehensive income (loss) or directly in equity. Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

Tax benefits acquired as part of a business combination, but not satisfying the criteria for separate recognition at that date, would be recognized subsequently if new information about facts and circumstances change. The adjustment would either be treated as a reduction to goodwill (as long as it does not exceed goodwill) if it is incurred during the measurement period or in profit or loss.

New standards, interpretations and amendments issued but not yet effective

New standards and interpretations issued but not yet effective up to the date of issuance of the Company's consolidated financial statements are listed below. This listing of standards and interpretations issued are those that the Company reasonably expects to have an impact on its disclosures, financial position or performance when applied at a future date.

In thousands of US dollars unless otherwise stated

4. Summary of significant accounting policies (continued)

New standards, interpretations and amendments issued but not yet effective (continued)

The Company intends to adopt these standards when they become effective.

IFRS 2, Share-based Payment ("IFRS 2")

In June 2016, the IASB issued final amendments to IFRS 2, clarifying how to account for certain types of share-based payment transactions. The amendments, which were developed through the IFRS Interpretations Committee, provide requirements on the accounting for: (i) the effect of vesting and non-vesting conditions on the measurement of cash-settled share-based payments; (ii) share-based payment transactions with a net settlement feature for withholding tax obligations; and (iii) a modification to the terms and conditions of a share-based payment that changes the classifications of the transaction from cash-settled to equity-settled. The effective date for this standard is for reporting periods beginning on or after January 1, 2018, with earlier application permitted. The Company has completed the review process to assess the impact and application of the aforementioned amendments and has determined it will have no impact on the Company.

IFRS 9, Financial Instruments: Classification and Measurement ("IFRS 9")

IFRS 9 as issued, reflects the first phase of the IASB's work on the replacement of IAS 39, Financial Instruments: Recognition and Measurement ("IAS 39"), and applies to the classification and measurement of financial assets and financial liabilities as defined in IAS 39. The effective date for this standard is for reporting periods beginning on or after January 1, 2018 with earlier application permitted. The Company will continue to assess any impact on the classification and measurement of the Company's financial assets as well as any impact on the classification and measurement of its financial liabilities.

IFRS 15, Revenue from Contracts with Customers ("IFRS 15")

On May 28, 2014, the IASB issued IFRS 15, which outlines a single comprehensive model for entities to use in accounting for revenue from customers. The standard outlines the principles an entity must apply to measure and recognize revenue relating to contracts with customers. The core principle is that an entity will recognize revenue when it transfers promised goods or services to customers at an amount that reflects the consideration to which the entity expects to be entitled in exchange for transferring goods or services. IFRS 15 also significantly expands the current disclosure requirements concerning revenue recognition.

In thousands of US dollars unless otherwise stated

4. Summary of significant accounting policies (continued)

IFRS 15, Revenue from Contracts with Customers (continued)

IFRS 15 will be effective for annual reporting periods beginning on or after January 1, 2018, with early adoption permitted. The Company will not be early adopting IFRS 15. The Company has elected to adopt IFRS 15 using the modified retrospective approach. Under this approach, the Company will recognize transitional adjustments in retained earnings on the date of initial application (January 1, 2018). Although the Company has made progress in the implementation of IFRS 15, it is not yet possible to make a reliable estimate of the full impact of the new standard of our financial statements as the Company is required to implement changes to processes across the organization in order to collect the new data requirements. The Company is continuing to review and assess the impact on its current revenue recognition policies and reporting processes.

IFRS 16, Leases ("IFRS 16")

On January 13, 2016, the IASB issued IFRS 16, which outlines requirements for lessees to recognize assets and liabilities for most leases. Lessees are required to recognize the lease liability for the obligations to make lease payments and a right-of-use asset for the right to use the underlying asset for the lease term. Lease liability is measured at the present value of lease payments to be made over the term of the lease. The right-of-use asset is initially measured at the amount of the lease liability and adjusted for prepayments, direct costs and incentives received. Lessor accounting under IFRS 16 is substantially unchanged from current accounting under IAS 17. Lessors will continue to classify all leases using the same classification principles.

The new standard will be effective for annual reporting periods beginning on or after January 1, 2019. Early adoption is permitted, provided the new revenue standard, IFRS 15, has been applied or is applied at the same date as IFRS 16. The Company has not yet determined the impact on its current lease recognition policies.

5. Revenue

The composition of revenue is as follows:

	2016	2015
Recurring	\$243,338	\$246,714
Equipment	148,136	148,322
Installation and services	45,388	49,254
Other	28,412	30,826
	\$465,274	\$475,116

In thousands of US dollars unless otherwise stated

6. Other expenses

	2016	2015
Transaction costs (i)	\$70	\$1,016
Integration costs (ii)	5,494	4,811
Settlements and resolutions (iii)	3,157	3,680
Net loss on disposal of certain assets (iv)	3,708	798
	\$12,429	\$10,305

(i) Transaction costs incurred during 2016 and 2015 primarily relate to costs associated with prior acquisitions.

	2016	2015
Legal, professional, and consultant fees	\$164	\$391
Technomedia contingent consideration and related expenses (a)	(94)	625
	\$70	\$1,016

- (a) The amended Technomedia contingent consideration earn-out and related expenses incurred are in connection with the amendment of the securities purchase agreement for Technomedia on October 7, 2014. Contingent consideration is discussed further in note 17.
- (ii) Integration costs consist of severance costs, information technology integration, relocation expenses, real estate consolidation, and other integration and transition activities. These integration activities are a result of integrating various businesses and acquisitions.

	2016	2015
Severance costs	\$2,411	\$1,231
Other integration costs	3,083	3,580
	\$5,494	\$4,811

- (iii) Settlements and resolution costs in 2016 relate primarily to a \$2,966 charge the Company recorded, which represents management's best estimate for settlements of dissension with various counterparties over certain operational business and contractual interpretations. In the comparative 2015 period, the Company recorded a charge predominantly comprised of a \$2,800 provision representing management's best estimate for a settlement of a dispute with various counterparties over the interpretation of certain contractual arrangements.
- (iv) On March 30, 2016, the Company completed the sale of assets related to its speaker business. The \$3,708 loss recognized included goodwill and intangible assets attributed to the assets sold totaling \$210 and \$1,659, respectively. The Company agreed to an inventory purchase commitment totaling €2,700 over a period of three years with a minimum purchase of €800 during each year, consistent with past purchase volumes and future expected inventory requirements.

The Company recognized gains from various sales and disposals of assets during the year ended December 31, 2015. The primary gains recognized from these sales and disposals include the finalization and receipt in 2015 of consideration related to the sale of its residential Latin America music operations on January 10, 2014 and its DMX Canadian commercial account portfolio on June 27, 2014. The final gain recognized on these transactions was \$4,886.

In thousands of US dollars unless otherwise stated

7. Finance costs, net

	2016	2015
Interest expense	\$55,239	\$55,557
Change in fair value of financial instruments (i)	(929)	(1,894)
Other finance costs, net (ii)	3,464	3,553
	\$57,774	\$57,216
(i) Change in fair value of financial instruments consists of:	2016	2015
Interest rate floor under 2014 First Lien Credit Facilities (a)	\$(948)	\$(1,630)
Euro forward contract (b)	-	(395)
USD forward contracts (c)	16	-
Prepayment option on 9.25% Senior Unsecured Notes (d)	-	14
Prepayment option on MMG Notes (e)	3	117
	\$(929)	\$(1.894)

All financial instruments are recognized at fair value at each reporting date with the change in the fair value recognized within finance costs, net in the consolidated statements of loss and comprehensive loss.

- (a) The 2014 First Lien credit agreement includes an arrangement whereby LIBOR would have a minimum floor of 1.00%. However, at the time of entering this credit agreement, LIBOR was 0.22%. Under IFRS, this interest rate floor is considered an embedded derivative and as at December 31, 2016, its fair value was a liability of \$346 (2015 \$1,294) (note 17).
- (b) During the three months ended March 31, 2015, the Company entered into a Euro forward contract as further described in note 18.
- (c) During the year ended December 31, 2016, the Company entered into a series of USD forward contracts as further described in note 18.
- (d) The Company has the right to prepay the 9.25% Senior Unsecured Notes early, but will incur a penalty depending on the date of settlement. The prepayment option has been treated as an embedded derivative financial instrument under IFRS. As at December 31, 2016 the fair value of the prepayment option was nil (2015 nil) (note 17).
- (e) The Company has the right to prepay the MMG Notes early, but will incur a penalty depending on the date of settlement. The prepayment option has been treated as an embedded derivative financial instrument under IFRS. As at December 31, 2016, the fair value of the prepayment option was nil (2015 \$3) (note 17).

In thousands of US dollars unless otherwise stated

7. Finance costs, net (continued)

(ii) Other finance costs, net consist of:

	2016	2015
Accretion interest on convertible debentures	\$-	\$1,615
Accretion of the 9.25% Senior Unsecured Notes	1,113	1,108
Accretion of debt related to MMG Notes	1,225	502
Accretion of debt related to the 2014 First Lien Credit Facilities	828	765
Amortization of the debt premium arising from prepayment		
options	(411)	(403)
Other	709	(34)
	\$3,464	\$3,553

8. Employee benefits expenses

	2016	2015
Wages and salaries	\$74,663	\$74,758
Benefits	17,357	16,342
	\$92,020	\$91,100

In thousands of US dollars unless otherwise stated

9. Income taxes

	2016	2015
Current taxes		
Current taxes on income for the year	\$2,501	\$1,943
Total current taxes	\$2,501	\$1,943
Deferred tax credit		
Origination and reversal of temporary differences	\$(443)	\$(4,382)
Total deferred tax credit (note 19)	\$(443)	\$(4,382)
Total income tax charge (recovery)	\$2,058	\$(2,439)
Loss for the year before taxes	\$(55,623)	\$(82,402)
Loss for the year before taxes	2016 \$(55,623)	2015 \$(82,402)
Expected tax charge: based on the standard United States	/ ·-·	4
domestic corporation tax rate of 40% (2015 - 40%)	(22,249)	(32,961)
Expenses not deductible for tax purposes net of non-taxable		
income	1,611	493
Change in estimate for under (over) provision in previous years	596	(1,147)
Different tax rates applied in overseas jurisdictions	3,637	4,296
Movement in unprovided deferred taxes	17,033	16,880
Disallowable goodwill impairment	1 420	10,000
	1,430	10,000

The Company is resident in Canada for the purposes of the Tax Act and it believes that it is, and will continue to be, treated as a domestic corporation in the United States under the Internal Revenue Code of 1986 (United States). As a result, the Company (but not the Company's subsidiaries) is generally taxable on its worldwide income in both Canada and the United States (subject to the availability of any tax credits or deductions in either or both jurisdictions in respect of foreign taxes paid by the Company). Management of the Company is of the view that the status of the Company as taxable both in Canada and the United States has not given rise to any material adverse consequences as of the date hereof, and is not likely to give rise to any material adverse consequences.

In thousands of US dollars except per share information and weighted average number of shares

10. Loss per share

Basic and diluted loss per share ("EPS") amounts have been determined by dividing loss for the year by the weighted average number of common shares outstanding throughout the year.

	2016	2015
Weighted average number of common shares (000s)	184,535	182,286
Basic and diluted EPS	\$(0.31)	\$(0.44)

Share options and warrants have not been included in the calculation of diluted EPS because they are antidilutive for the years presented.

11. Inventory

	2016	2015
Finished goods	\$20,054	\$22,395
Components	1,986	3,354
	\$22,040	\$25,749

Inventory is held at the lower of cost and net realizable value.

In thousands of US dollars unless otherwise stated

12. Property and equipment

	Furniture, fittings and		Computer		
	leasehold	Rental	and other		
	improvements	equipment	equipment	Vehicles	Total
Cost					
As at January 1, 2015	\$8,274	\$99,235	\$42,794	\$3,490	\$153,793
Additions	2,092	19,159	2,410	4,509	28,170
Disposals	(4,043)	(13,880)	(1,289)	(1,908)	(21,120)
Exchange differences	(652)	(2,034)	(5,082)	(86)	(7,854)
As at December 31, 2015	5,671	102,480	38,833	6,005	152,989
Additions	353	17,076	1,978	146	19,553
Disposals	(50)	(2,549)	(3,787)	(201)	(6,587)
Exchange differences	(285)	(2,067)	(284)	(79)	(2,715)
As at December 31, 2016	5,689	114,940	36,740	5,871	163,240
Depreciation					
As at January 1, 2015	5,061	67,230	32,907	2,840	108,038
Depreciation	1,390	19,606	3,094	688	24,778
Disposals	(4,025)	(13,789)	(1,263)	(1,887)	(20,964)
Exchange differences	(834)	(1,661)	(4,136)	(44)	(6,675)
As at December 31, 2015	1,592	71,386	30,602	1,597	105,177
Depreciation	1,102	18,825	2,755	1,616	24,298
Disposals	(50)	(2,337)	(3,717)	(192)	(6,296)
Exchange differences	(178)	(1,645)	(195)	(17)	(2,035)
As at December 31, 2016	2,466	86,229	29,445	3,004	121,144
Net book value					
As at December 31, 2016	\$3,223	\$28,711	\$7,295	\$2,867	\$42,096
As at December 31, 2015	\$4,079	\$31,094	\$8,231	\$4,408	\$47,812

In thousands of US dollars unless otherwise stated

13. Intangible assets

	Customer	Music	Technology platforms and		
	relationships	library	software	Brands	Total
Cost	·	-			
As at January 1, 2015	\$245,051	\$21,327	\$99,056	\$40,433	\$405,867
Additions	-	-	10,540	381	10,921
Exchange differences	(4,303)	(2,061)	(4,943)	(1,382)	(12,689)
As at December 31, 2015	240,748	19,266	104,653	39,432	404,099
Additions	-	-	7,902	125	8,027
Dispositions	-	-	(2,587)	-	(2,587)
Exchange differences	(1,901)	(630)	(2,625)	(795)	(5,951)
As at December 31, 2016	238,847	18,636	107,343	38,762	403,588
Amortization					
As at January 1, 2015	69,723	9,523	52,084	11,282	142,612
Amortization	20,458	1,891	15,567	5,114	43,030
Exchange differences	(1,628)	(854)	(2,358)	(550)	(5,390)
As at December 31, 2015	88,553	10,560	65,293	15,846	180,252
Amortization	20,482	1,906	12,993	5,159	40,540
Dispositions	-	-	(928)	-	(928)
Exchange differences	(1,073)	(388)	(1,660)	(442)	(3,563)
As at December 31, 2016	107,962	12,078	75,698	20,563	216,301
Net book value					
As at December 31, 2016	\$130,885	\$6,558	\$31,645	\$18,199	\$187,287
As at December 31, 2015	\$152,195	\$8,706	\$39,360	\$23,586	\$223,847
•					

Internally generated intangible assets with a net book value of \$9,816 (2015 - \$10,600) have been included within technology platforms and software as at December 31, 2016.

In thousands of US dollars unless otherwise stated

14. Goodwill

	2016	2015
Balance beginning of year	\$213,979	\$245,543
Sale of assets	(210)	-
Impairment	(3,575)	(25,000)
Net foreign exchange differences	(1,343)	(6,564)
Balance end of year	\$208,851	\$213,979

In conjunction with the Company's sale of assets related to its speaker business in 2016, the Company decreased goodwill by \$210, the amount attributed to the assets sold.

The Company recognized an impairment charge in 2016 of \$3,575 on the goodwill allocated to Technomedia and in 2015 an impairment charge of \$25,000 on the goodwill allocated to Mood International as described in note 15.

15. Impairment testing of goodwill and intangible assets with indefinite lives

Goodwill acquired through business combinations and brands with indefinite lives have been allocated to four groups of CGUs for impairment testing.

Carrying amount of goodwill and intangible assets with indefinite lives allocated to each group of CGU

	Mood Int	ernational	Mood Nor	th America	Techno	omedia	В	IS
	2016	2015	2016	2015	2016	2015	2016	2015
Goodwill	\$25,096	\$26,310	\$170,391	\$170,391	\$4,796	\$8,371	\$8,568	\$8,907
Brands	\$11,063	\$11,810	\$-	\$-	\$-	\$-	\$-	\$-

The Company changed its annual impairment testing date from October 1 to December 31 for the year ended 2016. As such, impairment tests were performed on October 1, 2016 as well as December 31, 2016 (see note 3). In addition to the compulsory annual impairment test, the Company is required to evaluate, at each reporting period, if potential indicators of impairment are present that would require an assessment of whether these assets may be impaired. Factors considered by the Company when evaluating potential indicators for impairment include the relationship between its market capitalization and its book value, the economic climate in the countries in which it operates and the impact of fluctuations in foreign exchange rates, among others.

Valuation

The recoverable amounts of the groups of CGUs have been determined based on a fair value less costs to sell calculation using a discounted cash flow model based on assumptions specific to each group of CGUs.

In thousands of US dollars unless otherwise stated

15. Impairment testing of goodwill and intangible assets with indefinite lives (continued)

Key assumptions used in recoverable amount calculations

The calculation of recoverable amount is most sensitive to the following assumptions:

- Discount rates
- Growth rate used to extrapolate cash flows beyond the budgeted period

Discount rates – Discount rates represent the current market assessment of the risks specific to each group of CGUs. The discount rate calculation is based on the specific circumstances of the Company and its operating segments and is derived from its weighted average cost of capital ("WACC"). The WACC reflects a target debt-to-equity ratio. The cost of equity is derived from the expected return on investment by the Company's investors. The cost of equity considers the risk-free rate, market equity risk premium, size premium and risk specific to each group of CGUs' underlying assets that have not been considered in the cash flow projections. The risk premiums assigned are evaluated annually based on publicly available market data. The cost of debt is based on the interest bearing borrowings that the Company is obliged to service. The discount rates applied to the cash flow projections range from 14% to 16%.

Growth rate – Growth rates are based on management's best estimates considering historical and expected operating plans, strategic plans and industry outlook. The projections are prepared for each of the Company's group of CGUs and are based on financial budgets approved by the Board of Directors. Management has estimated forecasts of revenue growth over a five-year period, ranging up to 5%, and a terminal growth rate assumption of 3% beyond this period.

As at October 1, 2016, the Company identified that the carrying value of the Technomedia CGU exceeded its calculated recoverable value. Accordingly, the Company recognized an impairment of \$3,575 generating a recoverable amount after the impairment charge of \$18,275. In 2015, the Company recognized an impairment charge of \$25,000 in the Mood International group of CGUs resulting in a recoverable amount of \$86,540 after the impairment charge.

In thousands of US dollars unless otherwise stated

16. Loans and borrowings

\$2,350 6,000 8,350 350,000 (5,409)
6,000 8,350 350,000 (5,409)
8,350 350,000 (5,409)
350,000 (5,409)
(5,409)
(5,409)
1,910
346,501
50,000
(10,268)
113
39,845
228,538
(2,574)
225,964
612,310
\$620,660
_

Loans and borrowing terms:

		2014 First Lien Credit	9.25% Senior Unsecured
	MMG Notes	Facilities	Notes
Closing date	August 6, 2015	May 1, 2014	October 19, 2012
Maturity date	August 6, 2023	May 1, 2019	October 15, 2020
Interest rate	10%	7%	9.25%
Effective interest rate	12.99%	7.69%	9.46%

In thousands of US dollars unless otherwise stated

16. Loans and borrowings (continued)

(i) Private Placement of 10% Senior Unsecured Notes by Mood Media Group S.A. ("MMG")

On August 6, 2015 (the "Closing Date"), the Company completed a private placement of \$50,000 aggregate principal amount of 10% senior unsecured notes (the "MMG Notes") by its wholly owned subsidiary Mood Media Group S.A. MMG is based in Luxembourg and holds Mood Media International's operations. The MMG Notes are guaranteed by substantially all of MMG's subsidiaries and, in addition, the Company has provided a guarantee of up to \$10,000.

Investors in the outstanding Unsecured Convertible Debentures were given the option to irrevocably tender such debentures in exchange for an equivalent amount of principal in the MMG Notes. Of the total MMG Note issuance of \$50,000, \$18,448 was tendered via outstanding Unsecured Convertible Debentures, and the balance was paid in cash of \$31,552. Upon maturity on October 31, 2015, proceeds of the issuance of the MMG Notes were used to repay the outstanding Unsecured Convertible Debentures. All parties who subscribed to the MMG Notes received 0.434 Mood Media common share purchase warrants (the "MMG Warrants") for each \$1.00 of principal value of MMG Notes acquired. A total of 21,700,000 MMG Warrants were issued with an exercise price of CAD\$0.80 and a term of 8 years from date of issue. The MMG Notes have a prepayment option that allows the Company to redeem the MMG Notes at the outstanding principal at the time plus a premium. This option is considered an embedded derivative under IFRS. On initial recognition it was ascribed a fair value of \$120. The prepayment option is measured at fair value at each reporting period and included in other financial assets (note 18).

Interest accrued on the MMG Notes as at December 31, 2016 is \$801 (2015 - \$833). Financing costs in 2015 associated with the issuance of the MMG Notes totaling \$11,094 were deducted from the MMG Notes and are being accreted over the life of the debt.

Backstop fee	\$1,728
Warrants issuance expense	4,696
Legal, consulting and other	4,670
Financing costs associated with the MMG Notes	\$11.094

In connection with the issuance of the MMG Notes, the Company is subject to certain covenants including, but not limited to, restrictions on mergers and sales of assets, restricted payments and restrictions on debt and lien incurrence. In addition, selected consolidation information for MMG and its subsidiaries is presented below to comply with certain disclosure requirements of the MMG Notes indenture. This information has been extracted from the MMG consolidated financial statements that have been prepared in accordance with IFRS and following accounting policies consistent with the Company's accounting policies. MMG's consolidated financial statements do not include adjustments related to the Company's purchase price allocation related to the Company's acquisition of MMG or its subsidiaries.

In thousands of US dollars unless otherwise stated

16. Loans and borrowings (continued)

MMG's Consolidated Statement of Financial Position

	December 31, 2016
ASSETS	
Net intercompany trade balances	\$1,871
Current assets	59,676
Property and equipment, net	9,659
Goodwill and intangible assets	61,701
Other long-term assets	7,785
Total assets	140,692
LIABILITIES AND EQUITY	
Other current liabilities	48,417
Long-term debt	41,355
Intercompany long-term debt	149,923
Other long-term liabilities	2,987
Non-controlling interest	293
Equity attributable to owners of MMG (i)	(102,283)
Total liabilities and equity	\$140,692

(i) Equity attributable to owners of MMG is prepared under a consolidation basis in accordance with IFRS and does not equate to the aggregate of the legal entities' stated share capital or equity within MMG.

MMG's Consolidated Statement of Loss

	Year ended	
	December 31, 2016	
Revenue	\$171,127	
Expenses		
Cost of sales	80,894	
Operating expenses	68,733	
Depreciation and amortization	7,666	
Other expenses	5,407	
Foreign exchange gain on financing transactions	11,138	
Finance costs, net	15,601	
Loss on sale of speaker business	2,760	
Income tax charge	1,792	
Loss for the year	\$(22,864)	
Consolidated EBITDA (i)	\$21,500	

(i) Consolidated EBITDA is calculated by reducing revenue by cost of sales and operating expenses of MMG and its subsidiaries. This measure of consolidated EBITDA is in accordance with the MMG indenture and therefore is not comparable to similarly titled measures reported by other companies.

In thousands of US dollars unless otherwise stated

16. Loans and borrowings (continued)

MMG's Consolidated Statement of Cash Flows

	Year ended	
	December 31, 2016	
Net cash flows from operating activities	\$9,646	
Net cash flows used in investing activities	(3,913)	
Net cash flows used in financing activities	(4,868)	
Net increase in cash	865	
Net foreign exchange loss on cash balances	(330)	
Cash at beginning of year	9,427	
Cash at end of year	\$9,962	

(ii) 2014 First Lien Credit Facilities

On May 1, 2014, the Company entered into credit facilities agreement ("2014 First Lien Credit Facilities") with Credit Suisse Securities AG ("Credit Suisse"), consisting of a \$15,000 5-year Senior Secured Revolving Credit Facility and a \$235,000 Senior Secured five-year Term Loan (collectively, the 2014 First Lien Credit Facilities).

The 2014 First Lien Term Loan is repayable at \$588 per quarter, with the remainder repayable on May 1, 2019. Interest on the 2014 First Lien Term Loan accrues at a rate of adjusted LIBOR plus 6% per annum or the alternate base rate plus 5% per annum, as applicable. During 2016, repayments of \$2,350 (2015 - \$2,350) were made on the 2014 First Lien Term Loan.

The 2014 First Lien Credit Facilities contain an arrangement whereby LIBOR has a minimum floor of 1.00%. However, at the time of entering this credit agreement, LIBOR was 0.22%. This arrangement is considered an embedded derivative under IFRS. On initial recognition, the 2014 interest rate floor was ascribed a fair value of \$3,852 and recognized within other financial liabilities in the consolidated statements of financial position. The carrying value of the debt was reduced by the same amount, which is being accreted over the term of the debt. The 2014 interest rate floor is measured at fair value at each reporting date and is included in other financial liabilities (note 17), with the change recognized within other finance costs, net in the consolidated statements of loss and comprehensive loss (note 7).

On November 23, 2016, the Company entered into a First Amendment to the Credit Agreement (the "Amendment"), which amended the 2014 First Lien Credit Facilities to enhance the Company's operating cushion with respect to the interest coverage covenant under the debt agreement. The Amendment resulted in deferred financing costs in the amount of \$2,033 reducing the carrying value of the debt. These costs will be accreted over the remaining life of the debt, using the effective interest rate method.

Credit Suisse, on behalf of the lenders under the 2014 First Lien Credit Facilities, has security over substantially all of the properties and assets based in the United States. As at December 31, 2016, the Company had available \$8,010 (2015 - \$7,510) under the 2014 Revolving Credit Facilities and outstanding letters of credit of \$990 (2015 - \$1,490). The 2014 First Lien Credit Facilities are subject to the maintenance of financial covenants and the Company was in compliance with its covenants as at December 31, 2016.

In thousands of US dollars unless otherwise stated

16. Loans and borrowings (continued)

(iii) 9.25% Senior Unsecured Notes

On October 19, 2012, the Company closed its offering of \$350,000 aggregate principal amount of 9.25% Senior Unsecured Notes (the "Notes") by way of a private placement. The Notes are guaranteed by all of Mood Media's existing US subsidiaries. The guarantee is an unsecured obligation.

The Notes contain an option to repay the entire amount prior to maturity date at a set prepayment fee. This prepayment option has been treated as an embedded derivative financial instrument in the consolidated statements of financial position and at inception was valued at \$3,200. The carrying value of the Notes increased by the same amount, which is being amortized over the term of the Notes. The prepayment option is measured at fair value at each reporting date and is included in other financial assets (note 17), with the change recorded within finance costs, net in the consolidated statements of loss and comprehensive loss (note 7).

17. Other financial assets and financial liabilities

Other financial assets	December 31, 2016	December 31, 2015
Prepayment option – MMG Notes	\$-	\$3
Total other financial assets	\$-	\$3
Due in more than one year	\$-	\$3
Total other financial assets	\$-	\$3
Other financial liabilities		
Finance leases	\$2,662	\$3,413
Forward contracts	3	-
2014 interest rate floor	346	1,294
Technomedia contingent consideration (i)	3,633	5,224
Total other financial liabilities	\$6,644	\$9,931
Due in less than one year	\$4,729	\$6,848
Due in more than one year	1,915	3,083
Total other financial liabilities	\$6,644	\$9,931

(i) On October 7, 2014, the Company amended the securities purchase agreement for Technomedia. The amendment revised the existing contingent consideration earn-out by stipulating that for the calendar year 2014 and each of the following three years, a cash payment equal to a percentage of Technomedia's earnings would be payable in the event that Technomedia achieves certain performance thresholds. The Company records this potential contingent consideration at its fair value at each reporting period by using the probability of expected outcomes. The change in fair value of the Technomedia contingent consideration earn-out is included within other expenses in the consolidated statements of loss and comprehensive loss (note 6).

In thousands of US dollars unless otherwise stated

18. Financial instruments

Risk management

The Company is exposed to a variety of financial risks including market risk (encompassing currency risk and interest rate risk), liquidity risk and credit risk. The Company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the Company's financial performance.

Currency risk

The functional currency of the parent Company is US dollars. Currency risk arises because the amount of the local currency revenue, expenses, cash flows, receivables and payables for transactions denominated in foreign currencies may vary due to changes in exchange rates and because the non-US-denominated financial statements of the Company's subsidiaries may vary on consolidation into US dollars.

The most significant currency exposure arises from the Euro currency. Certain of the Company's foreign subsidiaries hold intercompany loans denominated in US dollars rather than their functional currencies. For the year ended December 31, 2016, the amount recognized in foreign exchange loss on financing transactions was a loss of \$10,975 (2015 - \$20,356). A 1% movement in the EUR/USD exchange rate applied to balances outstanding as at December 31, 2016 would, all else being equal, result in a change to the foreign exchange gain or loss on intercompany financing transactions of approximately \$1,600.

In 2016, a subsidiary of the Company with the functional currency of British Pounds entered into a series of Euro to USD forward contracts with a notional amount equal to the USD interest payments related to the MMG Notes. During the three months ended March 31, 2015, the parent Company entered into a series of Euro and AUD average rate forward contracts as well as into a Euro forward contract. The 2016 and 2015 contracts are not designated as hedges for accounting purposes; they are measured at fair value at each reporting date by reference to prices provided by counterparties.

2016 currency contracts

The following is a table of the Euro to USD forward contracts of the Company. The changes in fair value and settled loss are included within finance costs, net (note 7). For the year ended December 31, 2016, the amount reflected in finance costs was a charge of \$16.

Forward date	April 25, 2016	October 25, 2016	April 25, 2017	October 25, 2017
Reference currency	USD	USD	USD	USD
Notional	\$2,500	\$2,500	\$2,500	\$2,500
Forward rate	1.098	1.1033	1.0604	1.0649

In thousands of US dollars unless otherwise stated

18. Financial instruments (continued)

2015 currency contracts

The following is a table of the Euro and AUD average rate forward contracts of the Company. The changes in fair value and settled gains were included within operating expenses. For the year ended December 31, 2015, the amounts reflected in operating expenses was a credit of \$970.

Forward date	March 31,	2015	June 30, 20	015	Septembe	r 30, 2015	December	31, 2015
Reference currency	EUR	AUD	EUR	AUD	EUR	AUD	EUR	AUD
Notional	€3,700	\$700	€4,000	\$700	€3,800	\$700	€5,200	\$700
Forward rate	1.1593	0.8002	1.1589	0.7952	1.1598	0.7892	1.1612	0.7822

The following Euro cash remittance forward contract is reflected as a change in fair value included within finance costs, net. The gain reflected for the year ended December 31, 2015 was \$395.

Forward date	April 14, 2015
Reference currency	EUR
Notional	€4,000
Forward rate	1.1585

Interest rate risk

The Company's interest rate risk arises on debt drawn under the 2014 First Lien Credit Facilities, which bears interest at a floating rate. The level of interest rate risk is mitigated by the fact that the 2014 First Lien Credit Facilities carry an interest rate floor, which currently exceeds one month LIBOR.

Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in raising funds to meet commitments associated with financial obligations. The Company's objective in managing liquidity risk is to manage its capital and maintain sufficient readily available reserves in order to meet its liquidity requirements at any point in time. The Company achieves this by maintaining sufficient cash, through the availability of funding from the committed 2014 First Lien Credit Facilities and by continuously monitoring forecast and actual cash flows. As at December 31, 2016, the Company had cash of \$16,978 and \$8,010 available under the First Lien Revolving Credit Facility. Cash in some of the Company's banks earn interest at floating rates based on daily bank deposit rates. Further information with respect to the Company's managed capital is provided in note 23.

In thousands of US dollars unless otherwise stated

18. Financial instruments (continued)

Credit risk

Credit risk arises from cash held with banks and credit exposure to customers on outstanding trade receivable balances. The maximum exposure to credit risk is equal to the carrying value of the financial assets. The objective of managing counterparty credit risk is to prevent losses in financial assets. The Company assesses the credit quality of the counterparties, taking into account their financial position, past experience and other factors. Management also monitors payment performance and the utilization of credit limits of customers. The carrying amount of accounts receivable is reduced through the use of an allowance for doubtful accounts and the amount of the loss is recognized in the consolidated statements of loss and comprehensive loss in operating expenses. When a receivable balance is considered uncollectible, it is written off against the allowance for doubtful accounts. Subsequent recoveries of amounts previously written off are credited against operating expenses in the consolidated statements of loss and comprehensive loss.

The following table sets forth details of the aging of receivables and an allowance for doubtful accounts:

	2016	2015
Trade and other receivables, before allowance	\$87,699	\$98,012
Less:		
Allowance for doubtful accounts	(2,918)	(3,949)
Trade and other receivables, net	\$84,781	\$94,063
Analysis		
Current	\$53,864	\$52,752
Past due 1-30 days	14,226	16,069
Past due 31-60 days	4,153	6,511
Past due 61+ days	15,456	22,680
Less:		
Allowance for doubtful accounts	(2,918)	(3,949)
Trade and other receivables, net	\$84,781	\$94,063

The movement in the allowance for doubtful accounts is shown below:

	2016	2015
Allowance for doubtful accounts, beginning of year	\$3,949	\$4,560
Reduction in allowance, net	(1,031)	(611)
Allowance for doubtful accounts, end of year	\$2,918	\$3,949

Trade and other receivables are non-interest bearing and are generally on 30-90 day terms.

In thousands of US dollars unless otherwise stated

18. Financial instruments (continued)

Financial assets and financial liabilities – classification and measurement

		Other	Financial assets and	
	Cash and	financial	liabilities at fair value	
As at December 31, 2016	receivables	liabilities	through profit or loss	Total
Current financial assets				
Cash	\$16,978	\$-	\$-	\$16,978
Trade and other receivables, net	84,781	-	-	84,781
	101,759	-	-	101,759
Current financial liabilities				
Trade and other payables	-	96,340	-	96,340
2014 First Lien Credit Facilities	-	2,350	-	2,350
2014 First Lien Revolving Credit Facility	-	6,000	-	6,000
	-	104,690	-	104,690
Non-current financial liabilities		•		•
2014 First Lien Credit Facilities	-	222,409	-	222,409
9.25% Senior Unsecured Notes	_	347,218	-	347,218
2014 First Lien Interest rate floor	_	, -	346	346
MMG Notes	_	41,355	-	41,355
	\$ -	\$610,982	\$346	\$611,328
	·	•		
		Other	Financial assets and	
	Cash and	financial	liabilities at fair value	
As at December 31, 2015	receivables	liabilities	through profit or loss	Total
Current financial assets				
Cash	\$17,326	\$-	\$-	\$17,326
Trade and other receivables, net	94,063	-	-	94,063
	111,389	-	-	111,389
Non-current financial assets				
Prepayment option – MMG Notes	-	-	3	3
	-	-	3	3
Current financial liabilities				
Trade and other payables	-	100,320	-	100,320
2014 First Lien Credit Facilities	-	2,350	-	2,350
2014 First Lien Revolving Credit Facility	-	6,000	-	6,000
	-	108,670	-	108,670
Non-current financial liabilities				
2014 First Lien Credit Facilities	-	225,964	-	225,964
9.25% Senior Unsecured Notes	-	346,501	-	346,501
2014 First Lien Interest rate floor	-	- -	1,294	1,294
MMG Notes	-	39,845	-	39,845
	\$-	\$612,310	\$1,294	\$613,604

In thousands of US dollars unless otherwise stated

18. Financial instruments (continued)

Contractual obligations

The following table outlines the Company's contractual obligations as at December 31, 2016:

		Less than one	Years two and	Beyond three
Description	Total	year	three	years
2014 First Lien Credit Facilities	\$234,538	\$8,350	\$226,188	\$-
2014 First Lien Credit Facilities interest	37,410	16,157	21,253	-
9.25% Senior Unsecured Notes	350,000	-	-	350,000
9.25% Senior Unsecured Notes interest	129,500	32,375	64,750	32,375
MMG Notes	50,000	-	-	50,000
MMG Notes interest	34,167	5,000	10,000	19,167
Operating leases	48,253	15,264	19,811	13,178
Finance leases	2,662	1,092	1,570	-
Trade and other payables	96,340	96,340	-	
Total	\$982,870	\$174,578	\$343,572	\$464,720

Fair value of financial instruments

The book values of the Company's financial assets and financial liabilities approximate the fair values of such items as at December 31, 2016 and 2015, with the following exceptions summarized below:

9.25% Senior Unsecured Notes	December 31, 2016	December 31, 2015
Book value	\$345,254	\$346,501
Fair value	\$208,460	\$227,500

The following table presents information about the Company's financial assets and liabilities measured at fair value on a recurring basis and indicate the fair value hierarchy of the valuation techniques used to determine such fair values.

		Level 1 Quoted prices	Level 2	Level 3
Fair value as at December 31, 2016	Total	in active markets for identical assets	Significant other observable inputs	Significant unobservable inputs
2014 First Lien Interest rate floor	\$(346)	\$-	\$(346)	\$-
USD forward contracts	(3)	-	(3)	-
Fair value as at December 31, 2015				
2014 First Lien Interest rate floor	\$(1,294)	\$-	\$(1,294)	\$-
Prepayment option – MMG Notes	3	-	3	-

In thousands of US dollars unless otherwise stated

18. Financial instruments (continued)

There have been no transfers between any levels of the fair value hierarchy during the year ended December 31, 2016 or the comparative year. There were also no changes in the purpose of any financial asset or liability that subsequently resulted in a different classification of that asset or liability.

19. Deferred tax liabilities

	2016	2015
Balance, at beginning of year	\$(23,682)	\$(29,624)
Tax credit recognized in consolidated statements of loss and		
comprehensive loss (note 9)	443	4,382
Net foreign exchange differences and other movements	455	1,560
Balance, at end of year	\$(22,784)	\$(23,682)

Deferred tax assets have been recognized in respect of all tax losses and other temporary differences giving rise to deferred tax assets where management believes it is probable that these assets will be recovered. The movements in deferred tax assets and liabilities prior to the offsetting of balances within the same jurisdiction as permitted by IAS 12, *Income Taxes*, during the year are shown below. Additionally, details of the deferred tax asset (liability) amounts recognized in the consolidated statements of loss and comprehensive loss and amounts recognized in equity in the consolidated statements of financial position are as follows:

	Asset 2016	Liability 2016	Net 2016	Credited (charged) to profit or loss	Foreign exchange movement (charged) credited to other comprehensive income (loss)
Property and equipment	\$550	\$-	\$550	\$148	\$57
Operating losses carried forward	25,096	-	25,096	(2,822)	(395)
Goodwill	-	(26,232)	(26,232)	(2,800)	-
Identifiable intangible assets	-	(22,010)	(22,010)	5,275	741
Other temporary and deductible					
differences	3,097	(3,285)	(188)	642	52
Deferred tax assets (liabilities)	\$28,743	\$(51,527)	\$(22,784)	\$443	\$455

In thousands of US dollars unless otherwise stated

19. Deferred tax liabilities (continued)

	Asset 2015	Liability 2015	Net 2015	Credited (charged) to profit or loss	Foreign exchange movement (charged) credited to other comprehensive income (loss)
Property and equipment	\$345	\$-	\$345	\$(113)	\$-
Operating losses carried forward	28,313	-	28,313	(1,204)	(801)
Goodwill	-	(23,432)	(23,432)	-	-
Identifiable intangible assets	-	(28,025)	(28,025)	5,223	2,096
Other temporary and deductible					
differences	2,040	(2,923)	(883)	476	265
Deferred tax assets (liabilities)	\$30,698	\$(54,380)	\$(23,682)	\$4,382	\$1,560

A deferred tax asset has not been set up for the following:

	2016	2015
Deductible temporary differences	\$36,984	\$35,890
Unused tax losses	249,508	229,801
Total unrecognized deferred tax asset	\$286,492	\$265,691

As at December 31, 2016, there was nil recognized as deferred tax liability (2015 - nil) for taxes that would be payable on the unremitted earnings of the Company's subsidiaries. The Company has determined that undistributed profits of its subsidiaries will not be distributed in the foreseeable future. The unused tax losses and deductible timing differences can be carried forward for 20 years. As a result of the Company's dual residence status, there are also losses available to carry forward as at December 31, 2016 in Canada of approximately \$235,000 (2015 - \$215,000), however there may be offsetting denial of US tax benefits under the US Dual Consolidated Loss rules.

20. Share-based compensation

Equity-settled share options

The Company has a share option plan for its employees, directors and consultants, whereby share options may be granted subject to certain terms and conditions. The issuance of share options is determined by the Board of Directors of the Company. The aggregate number of shares of the Company that may be issued under the share option plan is limited to 10% of the number of issued and outstanding common shares at the time. The exercise price of share options must not be less than the fair value of the common shares on the date that the option is granted. Share options issued under the 2014 share option plan vest at the rate of 33.3% on each of the three subsequent anniversaries of the grant date and are subject to the recipient remaining employed with the Company. All of the vested share options must be exercised no later than five years after the grant date. With the adoption of the Company's 2014 share option plan, on May 13, 2014, no further grants of options were made pursuant to the former option plans. Options previously granted under former plans will continue to vest. The Company uses the Black-Scholes option pricing model to determine the fair value of options issued.

In thousands of US dollars unless otherwise stated

20. Share-based compensation (continued)

During the year ended December 31, 2016, the forfeiture rate assumption of 10.86% based on historic information was used. Other assumptions were not needed in 2016 as there were no options granted during the year.

In 2015, the following assumptions were used: weighted average volatility of 73% based on historic information, expected dividend yield of nil, weighted average expected life of 3.50 years, weighted average interest rate of 2.79% and a forfeiture rate of 2.21% based on historic information. The weighted average fair value of the options granted during the year ended December 31, 2015 was \$0.32 per share.

The share-based compensation expense recognized for the year ended December 31, 2016 relating to equity-settled share and option transactions was \$65 (2015 – \$1,000).

Changes in the number of options, with their weighted average exercise prices, are summarized below:

	2016		2015		
	Number	Price	Number	Price	
Outstanding at beginning of year	14,143,300	\$1.22	15,333,300	\$1.32	
Granted during the year	-	-	60,000	0.62	
Forfeited /cancelled during the	(4 700 000)	2.04	(1.350.000)	2.52	
year	(4,790,000)	2.04	(1,250,000)	2.52	
Outstanding at end of year	9,353,300	0.80	14,143,300	1.22	
Exercisable at end of year	7,240,390	\$0.85	9,129,543	\$1.55	

The following information relates to share options that were outstanding as at December 31, 2016:

		Weighted average	
Range of exercise prices	Number of options	remaining contractual life (years)	Weighted average exercise price
\$0.31-\$1.50	8,878,300	4.00	\$0.72
\$1.51-\$2.50	275,000	4.60	1.72
\$2.51-\$3.50	200,000	4.90	2.96
	9,353,300	4.03	\$0.80

In thousands of US dollars unless otherwise stated

20. Share-based compensation (continued)

Deferred Share Units

Effective May 7, 2015, the Company adopted a DSU plan for directors and employees of the Company and its subsidiaries. The issuance of DSUs is determined by the Board of Directors of the Company. The aggregate number of DSUs that may be issued under the DSU plan together with the share option plan is limited to 10% of the total number of common shares issued and outstanding of the Company. DSUs issued specifically to non-employee directors have additional limitations. The number of DSUs that a non-employee director is entitled to receive in a fiscal year is based upon the percentage of their annual retainer that the participant has elected to receive in DSUs multiplied by the portion of their annual retainer divided by the share price.

A DSU is equal in value to one common share of the Company. The shares are issued on the basis of the volume weighted average trading price of the common shares on the Toronto Stock Exchange for the five consecutive trading days immediately preceding the date of issue. Additional DSUs are credited to reflect any dividends paid on common shares. The Company uses the Black-Scholes option pricing model with market related inputs to determine the fair value of DSUs granted. DSUs granted to employees of the Company vest and are payable at the rate of 33.3% on each of the three subsequent anniversaries of the grant date and are subject to the participant remaining employed with the Company. DSUs granted to non-employee directors vest immediately and are payable upon the participant ceasing to hold any position as a director or employee.

Non-US participants are entitled to redeem their DSUs for (a) common shares, net of withholdings, (b) as a cash payment equal to the fair value of the equivalent number of common shares, net of withholdings, or (c) a percentage of each. For DSUs granted to Non-US participants that are non-employee directors, a liability and an operating expense are recorded in the year DSUs are granted at fair value and changes in the fair value of outstanding DSUs at each reporting date are recorded as an operating expense in the period that they occur. DSUs granted to Non-US participants that are employees of the Company are expensed using the straight-line method for each individual tranche over the vesting period to operating expenses. The offsetting entry to operating expenses is an increase to liabilities in trade and other payables within the consolidated statements of financial position. The liability is measured initially and subsequently fair valued at each reporting date through operating expenses until the liability is redeemed.

US participants are only entitled to receive their DSUs in the form of a cash payment equal to the fair value of the equivalent number of common shares, net of withholdings, however, the Company may elect to make all or any portion of such payment in the form of common shares. DSUs granted at fair value to US participants that are non-employee directors are expensed immediately to share-based compensation expense with the offset to contributed surplus. DSUs granted at fair value to US participants that are employees of the Company are expensed using the straight-line method for each individual tranche over the vesting period to share-based compensation expense. The offsetting entry to share-based compensation expense is an increase to contributed surplus. Any changes to fair value at the time of redemption are also recorded as share-based compensation.

In thousands of US dollars unless otherwise stated

20. Share-based compensation (continued)

The operating expense recognized for the year ended December 31, 2016 relating to DSU transactions was \$2 (2015 - \$18). The share-based compensation expense recognized for the year ended December 31, 2016 relating to DSU transactions was \$413 (2015 - \$264).

A summary of DSU transactions during the year are as follows:

	December 31, 2016	December 31, 2015
	Number	Number
Outstanding at beginning of year	3,542,284	-
Granted during the year	-	3,586,310
Redeemed during the year	(85,799)	-
Cancelled during the year	(113,477)	(44,026)
Outstanding at end of year	3,343,008	3,542,284
Vested at end of year	1,235,424	210,693

As at December 31, 2016, the 3,343,008 (2015 - 3,542,284) units outstanding consisted of 3,018,310 (2015 - 3,018,310) equity awards and 324,698 (2015 - 523,974) liability awards valued at \$16 (2015 - \$55).

Warrants

The following warrants were outstanding as at December 31, 2016:

	Number	Exercise price	Expiry date
MMG Warrants	21,700,000	CAD \$0.80	August 2023

Warrants are recorded at the time of the grant for an amount based on the Black-Scholes option pricing model, which is affected by the Company's share price as well as assumptions regarding a number of subjective variables.

In thousands of US dollars unless otherwise stated

21. Shareholders' equity

Share capital

Share capital represents the number of common shares outstanding. As at December 31, 2016, an unlimited number of common shares with no par value were authorized.

Changes to share capital were as follows:

	Number of Shares	Amount
Balance as at January 1, 2015	179,767,119	\$326,956
Common shares issued, net of issuance costs	3,926,963	1,851
Balance as at December 31, 2015 and 2016	183,694,082	\$328,807

During the three months ended March 31, 2015, the Company entered into Minutes of Settlement with PFH Investments Limited ("PFH"). The Minutes resolved PFH's 2008 complaint against the Company and certain former officers of the Company. In accordance with the terms of the settlement, the Company issued 2,300,000 common shares of the Company.

In connection with the issuance of the MMG Notes, the Company entered into a backstop agreement with certain MMG Notes subscribers (the "Backstop Parties"). The Backstop Parties were entitled to receive from MMG a payment equal to 4% of the Maximum Backstop Amount of \$50,000, payable to each Backstop Party in proportion to the total number of unsubscribed MMG Notes purchased by the Backstop Party. The Backstop Parties elected payment of the backstop fee of 50% in cash, with the remaining amount paid in shares. On August 6, 2015, the Company issued 1,626,963 common shares to the Backstop Parties in satisfaction of the backstop fee.

Deficit

Deficit represents the accumulated loss of the Company attributable to the shareholders to date.

22. Commitments and contingencies

Operating leases

Future minimum rental payments under non-cancellable operating leases as at December 31 are as follows:

	2016	2015
Within one year	\$15,264	\$13,558
After one year but not more than five years	28,874	19,987
More than five years	4,115	3,897
	\$48,253	\$37,442

In thousands of US dollars unless otherwise stated

22. Commitments and contingencies (continued)

Finance leases

The Company has finance leases for various items of equipment. These leases have terms of renewal but no purchase options and escalation clauses. Renewals are at the option of the specific entity that holds the lease. Future minimum lease payments under finance leases, together with the present value of the net minimum lease payments, are as follows:

	2016		2015	
	Minimum payments	Present value	Minimum payments	Present value
Within one year	\$1,438	\$1,375	\$2,399	\$2,294
After one year but not more than five years	1,777	850	1,790	856
Total minimum lease payments	3,215	2,225	4,189	3,150
Less amounts representing finance charges	(553)	(363)	(776)	(510)
Present value of minimum lease payments	\$2,662	\$1,862	\$3,413	\$2,640

Contingencies

From time to time, the Company encounters disputes and is sometimes subject to claims from third parties in relation to its normal course of operations. The Company generally believes the claims to be without merit and will consult with its legal counsel to vigorously defend its position. The aggregate provision for various claims as at December 31, 2016 was immaterial.

On April 2, 2015, SoundExchange filed suit against Muzak LLC in the US District Court for the District of Columbia alleging that Muzak underpaid royalties for its consumer residential music channels for satellite and cable television subscribers. On March 8, 2016, the court granted Muzak's motion to dismiss and dismissed the case; however, SoundExchange filed a notice appealing the court's ruling on April 5, 2016. Mood Media believes that SoundExchange's position is without merit, and will continue to vigorously defend itself in this matter.

23. Management of capital

The Company's objective in managing its capital structure is to ensure a sufficient liquidity position to finance its strategic growth plans, operating expenses, financial obligations as they become due, working capital and capital expenditures. The Company manages its capital structure and monitors its change in net debt and makes adjustments to them in accordance with its stated objectives with consideration given to changes in economic conditions and the risk characteristics of the underlying assets. Since inception, the Company has issued common shares, convertible debentures and promissory notes to finance its activities. The Company has historically not paid dividends to its shareholders and instead retains cash for future growth.

In thousands of US dollars unless otherwise stated

23. Management of capital (continued)

Total managed capital was as follows:

	2016	2015
Equity	\$(175,425)	\$(123,735)
MMG Notes	50,000	50,000
2014 First Lien Credit Facilities	234,538	236,888
Finance Leases	2,662	3,413
9.25% Senior Unsecured Notes	350,000	350,000
Total contractual principal of debt	637,200	640,301
Total capital	\$461,775	\$516,566

Change in net debt was as follows:

			Decrease in debt and	
	2016	2015	cash	
Total contractual principal of debt	\$637,200	\$640,301	\$(3,101)	
Less cash	16,978	17,326	(348)	
Net debt	\$620,222	\$622,975	\$(2,753)	
Decrease in net debt			\$2,753	

24. Related party disclosures

Compensation of key management personnel

	2016	2015
Salaries and bonuses	\$5,197	\$4,909
Relocation and termination benefits	564	125
Share-based compensation	424	849
	\$6,185	\$5,883

The amounts disclosed in the table are the amounts recognized as an expense during the reporting period relating to those considered to be key management personnel. Key management personnel are those having authority and responsibility at any time during the year for planning, directing and controlling the activities of the Company, including senior management and members of the Board. The total number of key management personnel was 18 during 2016 (2015 - 16), with the increase in 2016 relating to the timing of the change in key management personnel, specifically the changes to the composition of the Board.

In thousands of US dollars unless otherwise stated

24. Related party disclosures (continued)

Terms and conditions of transactions with related parties

Certain non-key members of management are also owners of a limited liability company that sells products to the Company that meet competitive pricing and specification requirements. Outstanding balances at the year-end are unsecured and interest free and settlement occurs in cash. There have been no guarantees provided or received for this related party payable. For the year ended December 31, 2016, the total expense and accrual at year end relating to amounts owed to related parties was nil (2015 - \$472).

25. Segment information

The Company reports its continuing operations in four reportable segments, "In-store media – International," "In-store media - North America," and "BIS" based on the significant business activity of the Company and its subsidiaries and "Other" for the purposes of reconciliation to the Company's consolidated financial statements.

The Company's chief operating decision maker monitors the operating results of these business units separately for the purposes of assessing performance and allocating resources.

In-store media

The Company provides in-store audio, visual, mobile, voice, drive thru, commercial TV, social and scent marketing solutions to a range of businesses globally, including special retailers, department stores, supermarkets, financial institutions and fitness clubs as well as hotels, car dealerships and restaurants. Revenue is derived predominantly from the provision of audio, visual, messaging and maintenance services and the sale and lease of proprietary and non-proprietary equipment.

In-store media - North America

The Company's In-store media - North America's operations are based in the United States, Canada and Latin America.

In-store media - International

The Company's In-store media - International's operations are based in Europe, Asia and Australia.

BIS

BIS is the Company's large-scale audio-visual design and integration subsidiary that focuses on corporate and commercial applications. BIS's operations are based in Europe.

In thousands of US dollars unless otherwise stated

25. Segment information (continued)

Other

The Company's other reportable segment includes its corporate activities and Technomedia, which do not fit in the three reportable segments described above. Technomedia provides audio-visual technology and design for large-scale commercial applications as well as advertising content creation and production solutions. Technomedia is based in the United States.

Segment information 2016

	In-store media	In-store media			Consolidated
	North America	International	BIS	Other	Group
Revenue	\$257,693	\$110,205	\$58,241	\$39,135	\$465,274
Expenses					
Cost of sales	115,481	44,092	35,308	27,515	222,396
Operating expenses	67,050	48,907	19,030	14,698	149,685
Segment profit (loss) (i)	\$75,162	\$17,206	\$3,903	\$(3,078)	\$93,193

Segment information 2015

	In-store media	In-store media			Consolidated
	North America	International	BIS	Other	Group
Revenue	\$256,858	\$113,589	\$57,468	\$47,201	\$475,116
Expenses					
Cost of sales	112,994	47,327	35,504	34,121	229,946
Operating expenses	65,523	50,095	18,285	12,880	146,783
Segment profit (i)	\$78,341	\$16,167	\$3,679	\$200	\$98,387

In thousands of US dollars unless otherwise stated

25. Segment information (continued)

Reconciliation of segment profit to Consolidated Group loss for the year before income taxes

	2016	2015
Segment profit (i)	\$93,193	\$98,387
Depreciation and amortization	63,585	66,648
Impairment of goodwill	3,575	25,000
Share-based compensation	478	1,264
Other expenses	12,429	10,305
Foreign exchange loss on financing transactions	10,975	20,356
Finance costs, net	57,774	57,216
Loss for the year before income taxes	\$(55,623)	\$(82,402)

(i) Segment profit is considered by executive management as one of the key drivers for the purpose of making decisions about performance assessment and resource allocation of each operating segment. It is prepared on a consistent basis and calculated by reducing revenue by cost of sales and operating expenses.

Geographical areas

Revenue is derived from the following geographic areas based on where the customer is located:

	2016	2015
US	\$292,161	\$295,327
Canada	1,274	676
Netherlands	51,524	50,988
Other international	120,315	128,125
Total revenue	\$465,274	\$475,116

Non-current assets

Non-current assets are derived from the following geographic areas based on the location of the individual subsidiaries of the Company:

	2016	2015
US	\$354,720	\$376,916
International	92,008	118,519
Total non-current assets	\$446,728	\$495,435